



Co-designing the future world of law with you

Contract Management as a Service

Taking away the burden of everyday contracting with a proven contract management solution

Three pillars of Cognia's Contracting Management Service

Business Advisory

Optimising your contracting processes with resourcing strategies, templates, playbooks, workflows, technology platforms, data, insights and management information (MI)

Flex Resourcing

Quickly scaling teams to meet your resourcing challenges

Commercial and Financial Documentation Support

People enabled by our AI-driven technology, CogniaXceed, driving effective contract processing

Commercial Contracts - Loans – Derivatives
- Structured Products – Client and Procurement Agreements

55%

improvement in contract compliance

24%

reduction in the average sales cycle

8%

reduction in revenue leakage

The contracting challenging for in-house legal teams

Many organisations struggle with incomplete contract management solutions which leads to inefficiencies, increased risk, cost across sales, procurement, and legal functions. This may stem from unexpected growth, restructuring, system implementation challenges, or evolving business needs. This means that organisations lack visibility of their commercial obligations and risk exposure. Additionally, they face the possibility of contract value leakage through inadequate contract lifecycle management. We offer cost-effective solutions to address these challenges.

The four most common challenges that Cognia's Contract Management as a Service solution can solve

1

Disproportionate time is spent on low value legal tasks

2

Templates, playbooks and workflows are outdated, missing or inconsistent

3

Contracting data and insights are limited

4

No central view of the organisation's contractual exposure

“Cognia brings much more than deep legal expertise. They have lots of talented people with a cultural ethic that resonates.”

— General Counsel & Company Secretary, Financial Services

How will Cognia's Contract Management as a Service assist your legal team?

Our legal experts, backed by templates, playbooks, MI, and an AI-enabled platform CogniaXceed, ensure contracting peace-of-mind that is cost-effective. Our proven approach will support you in streamlining your everyday contracting tasks, freeing up your time for tackling complex legal matters, strategic decision making and achieving your business objectives. The digitised platform is scalable and adaptable with the ability to flex up or down. Our workflows are optimised using Lean Six Sigma methodology and ISO quality control standards.

The benefits delivered



Work smarter

- › Advanced analytics for data-driven decisions
- › Standardisation
- › Configurable dashboards
- › Continuous improvement



Work faster

- › Playbooks, Templates and Optimised workflows
- › Automation
- › Faster time to business value



Work together

- › Top legal talent with proven specialised expertise
- › A seamless extension of your team
- › Reduced risk for legal and business teams



Work cost-effectively

- › Budget linked to business value
- › Reduction in average sales cycles
- › Cost savings due to reduction in your time spent on BAU contracting

Let's talk

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