



Co-designing the future world of law with you.

- Seamlessly extending your legal capability
- Reducing the impact of regulatory change
- Flexibly scaling our teams to suit your needs

70%

reduced review times using proven platforms

10%

less value leakage with enhanced processes

50%

more capacity combining people and technology

Why Cognia?

We help financial services clients deliver projects, support business as usual activities, manage contracts, comply with regulatory changes and embed operating models to meet future growth.

Dedicated financial services teams and banking lawyers

Our clients trust us to deliver sustainable outcomes for their in-house legal teams. We combine proven expertise, including senior banking lawyers and documentation specialists, with technology solutions to maximise delivery. As a result, we bring simplicity to complex matters, replacing broken procedures with efficient digitised processes and helping move siloed teams to integrated partnerships.

Customised legal AI and technology solutions

Personable, collaborative and agile approach

What we do

Regulatory Reform

Financial services experts keeping contracts compliant

We smooth the impact of constant regulatory reform and remediation programmes by delivering quality documentation repapering, cost effectively and efficiently through our specialised legal talent and tech driven solutions.

Business Advisory

Optimising the legal operating model

We use our market insight to help you create an efficient, business-led legal function by embedding the right technology, enhancing processes and integrating teams with a focus on positioning AI in legal's future delivery model.

High volume financial services documentation support Reducing time intensive activity across the entire product suite

Derivatives | Structured products | Loans | Commercial contracts

We provide end-to-end delivery of quality-assured documentation through value-add processes, technology and managed legal right-sourcing solutions. We handle high volumes of contract suites for specialised products such as derivatives, structured products, commercial contracts and loans. We scale resources as required, onshore or offshore, to draft, review, negotiate, execute/issue and maintain high-quality document sets and help our clients realise up to 70% reduction in drafting and review times.

Intelligent Review

Accelerating document review

Our financial services knowledge helps us strike the right balance between integrating technology to improve efficiency and relying on experienced professionals to deliver value, maintain quality and minimise risk to reduce manual review times by up to 40%.

Flex Resourcing

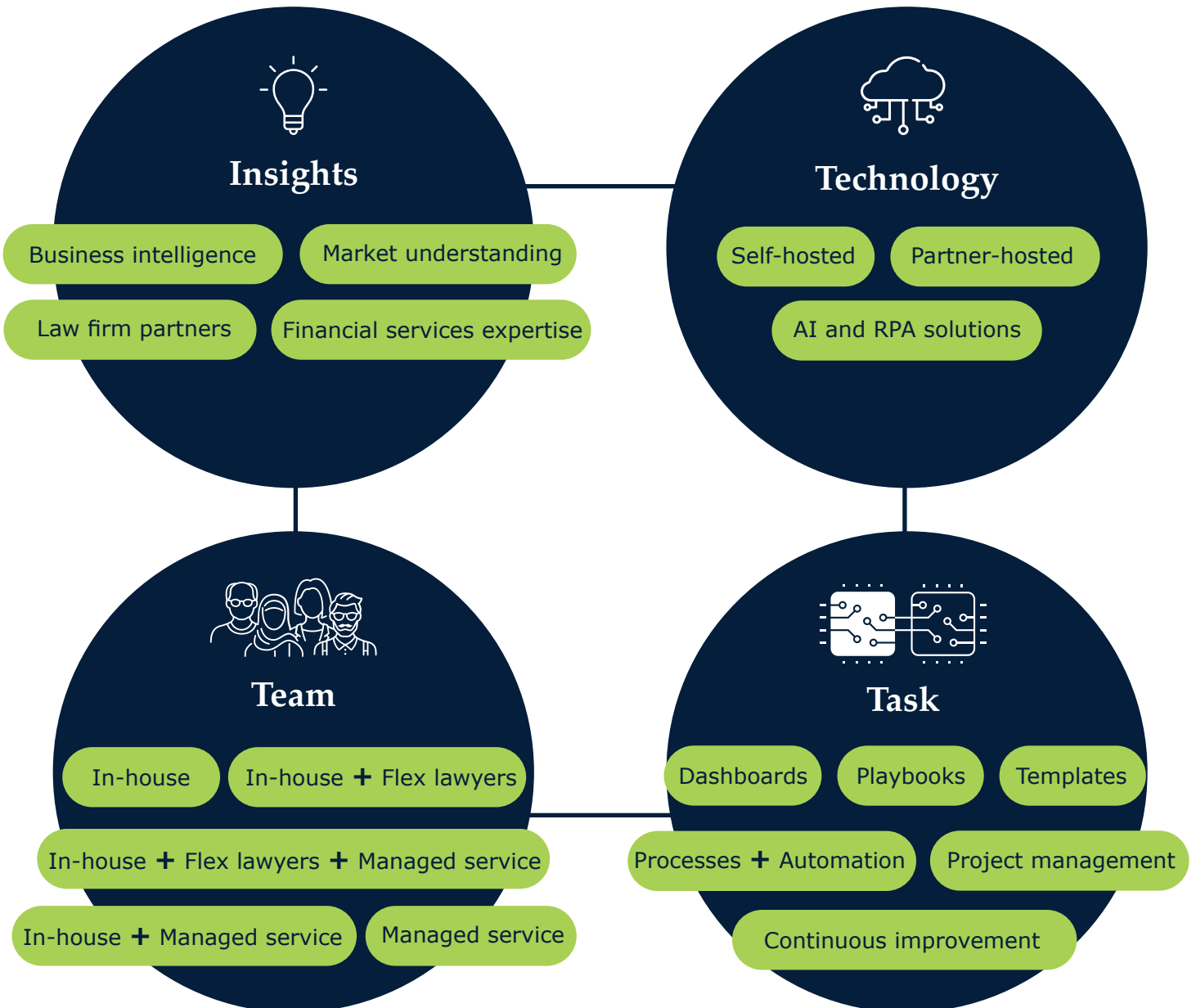
Quickly scaling teams

We help solve complex resourcing challenges: from providing additional capability and complementing existing expertise, to fully managing your flexible talent pool by matching people to meet your needs and culture.

How we do it

**Financial services experience. Simplified solutions.
Fast results.**

Our agile delivery model allows us to tailor our solutions to meet your needs. Working in partnership with leading technology providers, law firms and our own team of senior banking and finance lawyers means we offer an enhanced support system for advanced documentation solutions. This enables us to take on more complex work reducing escalations to in-house teams.



**Combining knowledge and insight from
our legal and business ecosystem**

Helping you succeed

"Cognia brings much more than deep legal expertise. They have lots of talented people with a cultural ethic that resonates."

— *General Counsel & Company Secretary, Financial Services*



Delivering financial documentation in record time

We helped an international bank meet their bilateral and custodian regulatory deadlines at twice the speed of reported industry completion rates. The team was handpicked, with experience across Asia, Europe and the US, to design a governance process and develop a negotiation tracker to provide a statistical overview as well as detailed information on individual matters as required.

As a result, the client had few 'last minute requests' and has asked us to collaborate on a BAU process to avoid peaks when responding to future legislation. Together we have embedded a manageable approach which improves MI monitoring and identifies and reaches out to counterparties tripping thresholds so negotiations start immediately.

Proven contract management support exceeds quality and turnaround metrics for a global investment bank

We provided a managed service to a global investment bank to support their legal team with the end-to-end review and negotiation of commercial contracts. This included responsibility for negotiating with the bank's suppliers, their commercial clients, dedicated non-profits, and other relevant stakeholders with quality scores consistently above 90%.

Our team of qualified lawyers, based in our Cape Town delivery centre, worked as a seamless extension of the bank's legal team, operating directly out of the bank's IT systems. Most recently, we reviewed, negotiated and finalised their in-scope outsourcing agreements against the new Banking Authority Guidelines well before the deadline.



"Cognia's flexibility sets them apart – they bend and accommodate depending on what's required and look at challenges creatively and in an unorthodox way."

— *Head of Contract Services, Global Bank*

Helping you succeed

“Cognia demonstrates an understanding of all the elements required to drive improvement and change, combining legal expertise and the technology environment.”

— COO, Legal Sector



Legal firm partnership delivers the right resources, at the right time, at scale

We partner with a multinational law firm, supplementing their alternative resourcing platform, across 22 specialisms, with talent ranging from paralegals to experienced lawyers.

We provide dedicated teams and individuals based onsite and offshore, which include over 200 professionals, for a range of regulatory reform projects varying in complexity from advisory support to reviewing over 340,000 documents. We deliver a curated pool of legal resources with custom dashboards providing client data and insights. Partnering with us as a single supplier, enables this law firm to draw on a broader talent pool without all the overheads and lengthy processes associated with sourcing and training the model for maximum efficiency.

Ensuring high adoption of CLM system supported by efficient operating model

We helped a global technology investor select a CLM system to effectively manage contracts across multiple teams in their Group Function. We started by developing an operating model that delivered efficiencies whilst allowing for variations in process.

Through our approach, the legal teams supported the roll-out to over 200 employees and adapted quickly to the new ways of working because they felt ownership of the programme. The vendor we selected delivered core tasks for over 3,000 active legacy contracts and allowable variations without expensive configuration changes or additional functionality. We built buy-in by creating a framework based on value to the overall business. Similarly, teams sponsored the change as they were engaged in identifying the benefits, accessing the technology and sharing the cost of process design, reporting templates and controls.



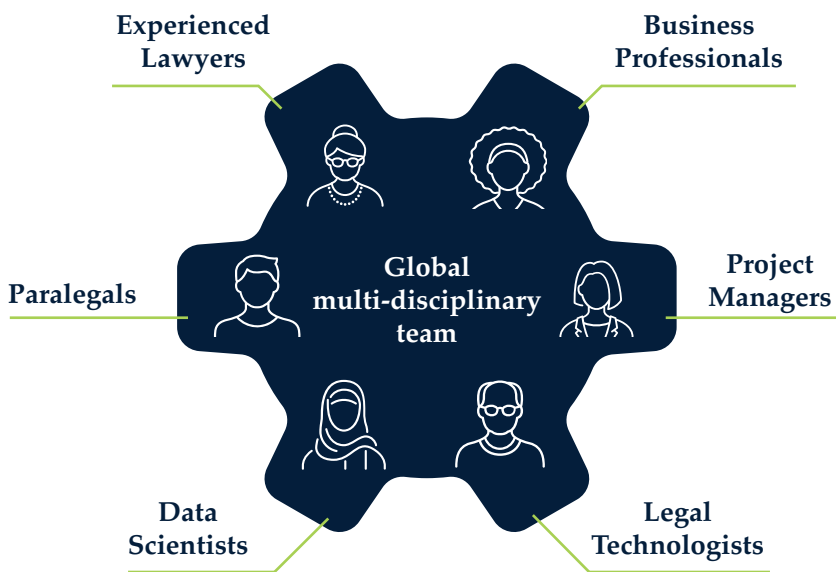
Who we are

Delivering great experiences for our people and clients

We are more than legal experts. We use a wide range of skills across our diverse team to solve our clients' business challenges. We support clients across the UK, EU, US, Canada, South Africa and Australia and bring deep expertise to help transform legal services delivery with our values at the heart of all we do.

150+ Legal and advisory professionals

800+ Curated flex legal and advisory specialists



Our Values



QUALITY

Quality and excellence are the cornerstones of everything we do.



DIGNITY

We treat every individual with dignity, valuing diversity, honesty and authenticity.



COMMUNITY

We value our relationships and create opportunities for all: individually we are strong; together we thrive.



AGILITY

While clients navigate a rapidly changing world of law, we understand that innovation, flexibility, and creativity are key.



INNOVATION

We challenge ourselves to co-create unique services driven by our clients' needs, setting us apart in the market.

Let's talk

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