



Co-designing the future  
world of law with you



## Derivatives documentation services

Cognia's Derivatives Documentation Service is a managed legal solution that embeds specialist lawyers, streamlined workflows and AI tooling to rapidly draft, negotiate and execute master trading agreements at scale.

### Why partner with us?

We integrate specialist derivatives lawyers and paralegals, optimise processes and embed an AI-supported drafting engine into your legal function without the overhead of recruitment or capex.

This scalable service manages a full range of documentation from simple fund additions to complex hedging agreements. Everything flows through you and your systems to Cognia, freeing your in-house legal team's capacity to focus on strategic decisions.

### Understanding your challenges

Derivatives deal execution is often delayed by overstretched legal teams that are bogged down in repetitive, low-complexity drafting. Traditional nearshore or captive models carry hidden costs, high attrition, and require significant management effort to sustain. Recruitment and onboarding cycles are slow, making it hard to scale quickly when demand spikes. Manual processes and lack of automation further extend documentation timelines and inflate reliance on external counsel. Meanwhile, clients increasingly expect faster, more seamless service that outdated delivery models struggle to meet.

**“I don't know how the team has managed to do this work in the past without Cognia.”**

— Tier 1 global bank

We are successfully driving a solution in this space, focusing on the following pillars:

### Specialist, scalable legal capacity

Derivatives lawyers in South Africa, the UK and Europe offer an extension to your in-house team and align to your time zone and negotiation style, covering the complexity range from simple fund additions, to complex master agreement and structured finance hedging arrangements.

### Lean, tech-enabled solution

Jointly designed playbooks and an AI-supported drafting engine that cuts first draft documentation workload by up to 60% with improved accuracy, speed, MI & reporting dashboards and data for continuous improvement and matter tracking.

### Output-based commercials

Pricing models that turn documentation spend into a predictable line item that measures value.

With over a decade of supporting Tier-1 banks across derivatives, structured products, regulatory reform and loans, Cognia is trusted by leading global financial institutions and law firms in delivering these service solutions.

#### Benefits delivered

- First draft documentation workload can reduce by up to 60% through automation.
- Full visibility of real-time dashboards and playbook deviation tracking.
- Cost certainty built on output-based pricing models.
- Instant scalable legal capacity without hiring or training.
- Up to 40% faster closings and reduced external legal spend.
- Delivery with ISO-quality assurance.

### Capacity. Control. Cost certainty.

Let us transform your derivatives documentation from bottleneck to competitive edge.

#### Let's talk

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